KUMÛN

Company Profile

and developing his or her ability to the maximum,

We wish that all people in all countries and regions in the world will have the opportunity to learn with the Kumon Method, and that each individual in the world will be enthusiastically self-learning and making efforts towards realizing his or her goals and dreams.



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We have a dream: to contribute to world peace through education.

We will head towards the realization of that dream

by fostering people through individualized education.

KUMÛN

The Kumon Logo; the face inside, and its color.

"How can I help this child progress?" and to put all these into practice.

Mission

- By discovering the potential of each individual
- we aim to foster sound, capable people and thus contribute to the global community.

Vision

- The face inside is the "THINKING FACE."
- It represents the faces of children who learn, think, and grow within Kumon Centers.
- It also represents the faces of Kumon Instructors and staff
- who are thinking about the welfare of children and developing themselves.
- Everyone involved in Kumon thinks about education very seriously,
- wants to learn from children, has the desire to grow alongside others,
- Kumon Blue represents intelligence, honesty, and the sky that stretches across the world.
- It also represents our hope that the world will be united as one,
- that the future of our children will grow on a grand scale,
- and that people all over the world will think more seriously about education.

THE KUMON WAY

What We, Associates, Care About

What we care about most is each individual child.

All Kumon learning must be, without exception, a useful learning experience for the child's growth and future. We must provide an opportunity to learn with the Kumon Method to as many children as possible. These two things we always hold firmly in our hearts as we approach our workthey are the sole reason for Kumon's existence and development, and are also our responsibility for the children. If, along the way, we waver or there is dissent, we will always stop to ask ourselves, "Will this really benefit the children?" and thus we will find our way once again. With this in mind, we will do everything in our power to make this educational method even more valuable and to allow as many children as possible to learn with the Kumon Method.

What we next cherish are the people who work towards achieving our common goal.

We have the highest respect for Kumon Instructors as well as all other people who care about children and who wish to contribute to society through education with us. With heartfelt appreciation and affinity, we strive to give our fullest support and to work in unity with all of these people.

We also greatly value all of our associates.

We must do our best to create and maintain the kind of workplace culture and environment where all associates can energetically approach their work with the sense of mission and challenge and can better themselves every day while a decent livelihood is ensured and adequate compensation offered to all.

We put great emphasis on our commitment to the community.

We are grateful to our local communities in which we live and work. As a conscientious corporate citizen, we take an active part in a variety of activities to improve the quality of life in our communities such as the preservation of the natural environment and resources, and the improvement of local education and culture. In this way, we will fulfill our responsibility and obligation to the global community.

We take to heart the following three things and will remain true to them in any situation.

- 1. We affirm to be upright citizens by always asking ourselves if our words and deeds are fair and just.
- 2. We will strive to be people who can feel joy and a sense of wonder while maintaining our conviction and pride as educators.
- 3. We will cultivate a sense of modesty and humility so that we can always grow with each passing day.



The Origins of the Kumon Method

One father's love for his son gave birth to the Kumon Method of learning

t all began when the mother of a young boy found a math test paper in her son's pocket. That boy was Takeshi Kumon*, and he was in his second year of elementary school. Seeing that Takeshi's test results were not as good as they usually were, his mother consulted her husband Toru Kumon, who was a high school math teacher at the time. Toru then began making math worksheets for Takeshi.

Toru Kumon believed that the work of an educator is to foster a mindset for self-learning in children so he created materials that made it possible for his son to progress on his own. Based on his experience as a senior high school teacher, Toru knew that the problems many high school students had with their math studies stemmed from a lack of calculation skills. Therefore, he focused on developing Takeshi's calculation skills, enabling him to advance as quickly as possible through to high school mathematics.

After much trial and error, Toru Kumon produced a series of calculation problems on looseleaf paper for Takeshi, which became the prototype for today's Kumon worksheets. Takeshi quickly developed his ability through studying the materials created by his father for half an hour every day. As a result, he was able to reach differential and integral calculus when he was just

a few months into the sixth grade.

Following his success with Takeshi, Toru Kumon invited some children from the neighborhood to come and study at his home in a similar way to Takeshi. Seeing how much their academic ability improved, Toru Kumon set out to offer more children the opportunity to study with his learning method. In 1958, he established an office in Osaka to open more Math Centers, and from that year on Kumon has aimed to pursue the potential of as many students as possible.

Born out of a father's love for his son, Kumon is not restricted by the barriers of language, culture or history. As more people hear about the benefits of the Kumon Method, it continues to reach greater numbers of students throughout the world.

* The late President Takeshi Kumon



The original handmade worksheets that Toru Kumon created for his son



Toru Kumon and his son Takeshi

The Characteristics of the Kumon Method

Individualized Instruction – The "Just-Right" Level of Study

Pursuing the potential of each individual

We at Kumon believe that all children possess boundless potential, and V through individualized instruction we aim to discover this latent potential. The key to individualized instruction is the "just-right" level of study, which is the optimum level for each student to develop their academic ability without being specifically taught.

In helping students develop their academic ability, the most important thing is that they enjoy their study. In order for this to happen, the starting point for each Kumon student is determined individually, regardless of their age or grade at school, at a level where they can easily obtain a perfect score of 100. At the point of enrollment and throughout their time with Kumon, Instructors provide students with material suitable for their ability level while considering their degree of mastery of the content.



By continuing to study at a level appropriate to their ability and advancing at their own pace, children are able to advance beyond their school grade level. Studying beyond school grade level not only benefits students academically but also helps them to develop other important qualities such as confidence and self-esteem. Based on individualized instruction and study at the "just-right" level, we at Kumon seek to bring out the best in our students so that they gain the confidence to attempt problems that were once too difficult for them.

Self-Learning

Developing the ability to learn on one's own

K umon defines self-learning as the ability to complete unfamiliar and challenging tasks independently. The Instructor fosters this ability in students by setting them a goal to complete worksheets that have been carefully designed to allow the learner to move up to higher levels on their own. Through doing exercises by themselves without asking for answers, students feel a sense of accomplishment in their study and gain the



ambition to take on new challenges.

Kumon worksheets are designed in a way that enables students to progress gradually but steadily from easy to difficult material. For example, explanations and example problems are included with new exercises in the introductory sections, which allow students to advance by self-learning.

Nonetheless, there are times when students encounter problems that they do not understand or are unable to solve on their own. At times like these, Instructors carefully guide the students in a way that enables them to solve the problems by themselves. Equipped with the ability to study proactively. Kumon students can better pursue their dreams and qoals.

The Role of the Instructor Devoted to each child's growth and development

The Instructor's role is to ensure that students can, without any hindrance, experience the sense of accomplishment that comes from solving problems on their own. They do this by providing individualized instruction and support to students at the Center, and assigning appropriate homework for students to continue developing their ability through worksheet study at home.

Setting up a study projection

At enrollment, students take the Kumon Diagnostic Test. Based on the result of this test, Instructors set up a study projection and determine an appropriate starting point for each individual student. Through close observation of the child's study behavior and by keeping records of daily progress, the Instructor will adjust their instruction accordingly.

Observing students and guiding them to self-learn

Instructors observe students, particularly when studying new content or doing repetition, to determine whether or not the student is studying at the "just-right" level. If students face difficulty with certain exercises, the Instructor may show examples or previously studied material to help them find a solution on their own.

Instructors and parents working together to develop students' ability

A vital aspect of the Instructor's role is to acknowledge students' development by praising them for their achievements and encouraging them to take on further challenges. The Instructor does not do this alone, but rather discusses each student's progress regularly with the child's parents or guardians.

Searching for ways to improve instruction

Believing that there is always something better, Instructors continuously study the worksheets and attend meetings to learn from the experiences of fellow Instructors.







The Characteristics of the Kumon Method

• Progress in Small Steps

The Kumon worksheets are structured to foster self-learning

t Kumon we realize that students will encounter difficulties Advancing on their own if the jump from one level to another is too great. Thus, the worksheets have been specially designed to enable students to advance smoothly in small steps while learning at a level that is most appropriate for them. Nowhere in the worksheets will a student suddenly encounter an exercise that they are completely unfamiliar with. Clear examples and explanations are provided when moving into new topic areas, encouraging students to self-learn and advance independently at all times.

The mathematics program, for example, consists of 4,390 worksheets with 24 levels from 6A through to O and four elective courses. The worksheets are structured around essential elements for the study of high school level differential and integral calculus, thus allowing students to advance as quickly as possible on their own to high school level mathematics. This is the most predominant feature of the Kumon mathematics worksheets.

Kumon also offers language programs for both native and foreign language learners. The native language programs set out to equip students with an advanced level of reading ability. Progressing in small steps through each stage, the student is first exposed to both new and familiar vocabulary, and then learns letters and characters in the context of words and also words in the context of sentences. After moving on to the fundamentals of sentence and paragraph structure, the student progresses to summarization and critical reading, which involves a wide range of literature.

The aim of the foreign language programs is to cultivate a high level of reading comprehension skills. Through the carefully designed small steps in the worksheets and the usage of audio players, students learn to read and write the words of the language. As they go from reading simple passages to classic literature in different genres, they acquire the ability to read and understand texts written in the target language.

Using information collected by observing students' reactions to the worksheets as well as ongoing feedback from Instructors, we at Kumon constantly evaluate and revise the worksheets of all of its programs to ensure there is nothing hindering our students from progressing smoothly. In every way, the Kumon Method is a studentcentered method of learning.

[Native Language Worksheets]





- Elective course materials
- **XS** Statistics
- XP Probability
- XM Matrices
- XV Vectors, Equations of Lines and Planes in Space

Level: Contents

- O Differentiation and Integration. Differential Equations
- N Sequences and Series. Limits of Functions. Differentiation
- M Points and Lines, Circles, Loci, Regions, Trigonometric Ratios, Trigonometric Functions
- L Logarithms, Differentiation and Integration
- K Functions–Quadratic, Fractional, Irrational, Exponential
- Factorization, Irrational Numbers, Quadratic Equations, Simultaneous Equations, Remainder Theorem, Factor Theorem
- I Square Roots, Quadratic Equations, Inequalities, Functions and Graphs, The Pythagorean Theorem

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Each level from 6A to O is comprised of 200 worksheets.

[Foreign Language Worksheets]

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Milestones

Kumon Centers open around the world



education based on the concept of self-learning to his son, Takeshi, then a second grader in elementary school. (This is considered the origin of the Kumon Method.)

1955

The first Math Center using Kumon worksheets is opened in Moriguchi City, Osaka.

1958

The first office opens in Osaka City. (This is considered the foundation of the Kumon Institute of Education.)

The progress of Kumon

1974

1979

in Japan

The first overseas Kumon Math Center opens in New York

The first Kumon Instructors Conference is held

1983

The company name, Kumon Institute of Mathematics, is changed to Kumon Institute of Education.

Nobiteyuku Kindergarten, established by Kumon

Gakuen Educational Foundation, opens in

with Special Needs is held.

Takatsuki City, Osaka.

1980 France, Canada

1984

1982

The Kumon Japanese Language Program (for foreign learners) is launched.

1985

The Kumon Penmanship Program is launched.

1986

The Kumon French and German programs (for native Japanese speakers) are launched.

1988

- Kumon Publishing Co., Ltd. is established.
- · Sumiton Elementary School in Alabama, U.S.A. implements Kumon Math in their regular math classes.

1990 Korea 1991 Thailand, South Africa, Indonesia, China, Mexico, Colombia

1992 Spain, Hungary 1993 The number of Kumon subject enrollments

exceeds two million.

- 1993 Netherlands 1994 New Zealand
- 1995 Luxembourg, Bolivia
- 1996 Chile
- 1997 Botswana, Argentina
- 1998 Sri Lanka, Namibia,
- **United Arab Emirates** 1999 Bahrain

1990

1990

- · Kumon Leysin Academy of Switzerland (senior high school) opens
- The Kumon English Program (for native English speakers) is launched in Australia.

1993

- Kumon Kokusai Gakuen opens its junior high school in Yokohama City, Kanagawa. (Senior high school opens in 1996.)
- The Kumon Chinese Program (for native Chinese speakers) is launched in Taiwan.

1994

The Kumon Portuguese Program (for native Portuguese speakers) is launched in Brazil.

1995

Company founder Toru Kumon passes away.

1996

Kumon Lifelong Integrated Learning Co., Ltd. is established.

1997

Kumon president Takeshi Kumon passes away.

2000 2000 The organization is shifted into a group

2000 Kenya, Ireland

exceeds three million.

exceeds four million.

2002 Macau

2005 India

2006 Qatar

2007 Vietnam

2008 Greece

2001 Myanmar, Zambia

- management structure Kumon Toru Research Institute of Education
- Co., Ltd. is established.

2001

- · Applied research into the effects of learning therapy on senile dementia begins. The new Kumon logo is created incorporating
- the image of the "THINKING FACE."

2004

• The Kumon EFL (English as a Foreign Language) Program is launched in Brazil. • The Kumon Spanish Program (for native Spanish speakers) is launched in five countries in South America.

2005

The Kumon CFL (Chinese as a Foreign Language) Program is launched in Korea.

2008

The Kumon Thai Program (for native Thai speakers) is launched in Thailand.



The Kumon Group

Operations of the Kumon Group

• Research, development, and production of learning materials for math and reading (Japanese, English, Portuguese, Chinese, etc.), penmanship and calligraphy, and SAIDO Learning® as a franchisor

Company Data

Date of Establishment: July 1958

Capital: 4,418 million yen

Number of employees: 3,371

Date of Incorporation: August 1962

Consolidated net sales: 87,588 million yen Consolidated ordinary income: 18,329 million yen

(as of March 2024)

- Research on instructional techniques as a franchisor
- Establishment and operation of Kumon Centers as a franchisor
- Publication of children's books, picture books and study-aid books, etc.
- Development and marketing of educational merchandise including educational toys

Diffusion of the Kumon Method

Areas of operations: 63 countries and regions (as of March 2024) Number of Centers: 23.300 (as of March 2024) Number of subject enrollments: 3,550,000 (as of March 2024)

Kumon Institute of Education Co., Ltd.

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The Kumon Group Organizational Chart



Kumon Regional Headquarters

North America

Kumon North America, Inc. Address 301 Route 17 North, 12th floor. Rutherford, NJ 07070 U.S.A. URL https://www.kumon.com

Asia & Oceania

Kumon Asia & Oceania Pte. Ltd. Address 8 Cross Street, #26-04/07. Manulife Tower. Singapore 048424 URL https://kao.kumonglobal.com

Europe & Africa

Kumon Europe & Africa Ltd. Address 4th Floor West, Ealing Cross 85 Uxbridge Road, Ealing London, W5 5TH, U.K. URL https://www.kumon.co.uk

Outline of Group Companies in Japan

Kumon Publishing Co., Ltd.

Originally starting as the Publishing Department within Kumon Institute of Education in 1980. Kumon Publishing was inaugurated as an independent company in 1988. Its role is to support the growth of children through the development and sales of its publications (educational workbooks, flashcards, picture books, and children's books, etc.) and educational toys.

Kumon Lifelong Integrated Learning Co., Ltd.

Starting out in 1985 as a part of the New Business Venture Department of Kumon Institute of Education, Kumon Lifelong Integrated Learning (L.I.L.) was established as an independent business in 1996. Its role is to support as many people as possible in living enriched lives and experiencing the joy of learning through penmanship and calligraphy. L.I.L. provides attractive learning opportunities for people of all ages.

Kumon Toru Research Institute of Education Co., Ltd.

Starting out as a department of Kumon Institute of Education in 1995, Kumon Toru Research Institute of Education (KTRIE) was established as an independent company in the year 2000. KTRIE's mission is to preserve and further develop the philosophy of the Kumon Method, as envisioned by its founder, Toru Kumon. Its central role is to ensure that Kumon learning materials and instruction throughout the world adhere to the Kumon philosophy. The company also conducts research on educational matters and communicates the value of the Kumon Method to the entire Kumon Group.

South America

Kumon América do Sul Instituto de Educação Ltda.

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China

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KUMON INSTITUTE OF EDUCATION CO., LTD

Kumon Company Profile [Video]



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